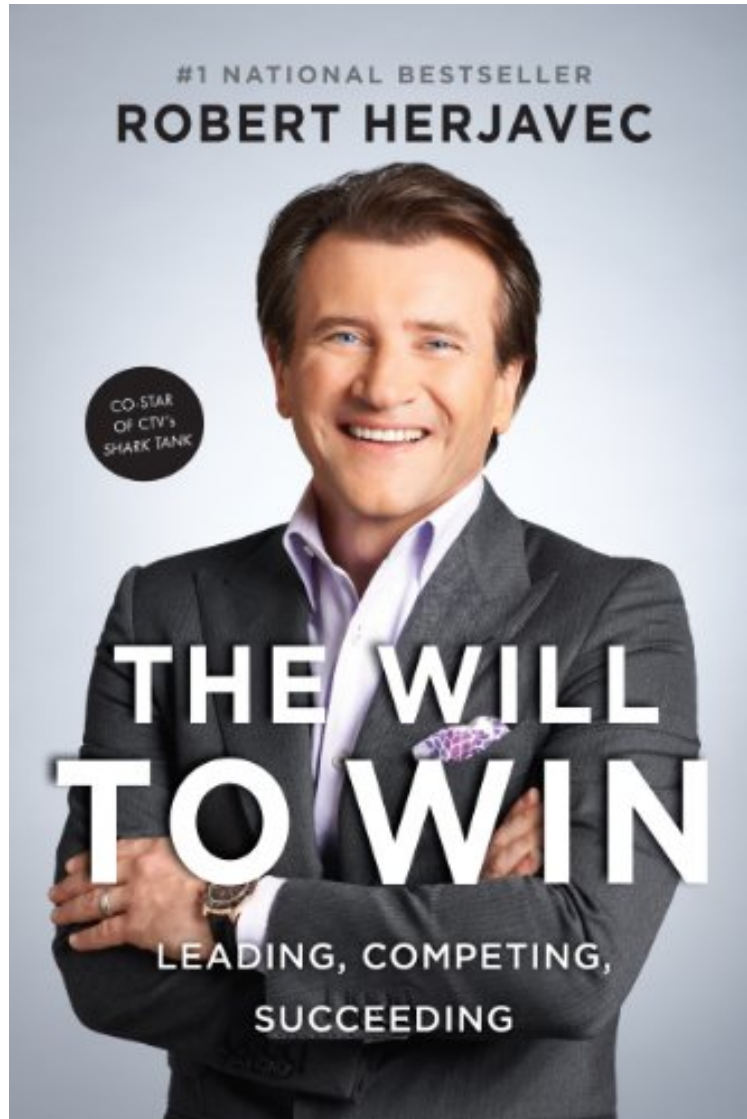


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## The Will To Win: Leading, Competing, Succeeding

Robert Herjavec

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**Robert Herjavec : The Will To Win: Leading, Competing, Succeeding** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Will To Win: Leading, Competing, Succeeding:

1 of 1 people found the following review helpful. InsightfulBy Kindle CustomerEasy to read, well chronicled stories of howRobert grew up, how he then built his companyfrom the ground floor, and how he continuesmentoring others either through a business partnershipor advising them.I would love to partner my business with him.Risingstarjim@gmail.com2 of 2 people found the following review helpful. I would have liked a little more content on how Robert went a ...By JoeThis is a somewhat interesting book of advice. There was a little too much referencing of Robert's racing his Ferrari. I would have liked a little more content on how Robert went a outbuilding

his business and more specifics on what has shaped his view of leadership. However, there are several interesting and informative sections within the book. 1 of 1 people found the following review helpful. Five Stars By Lester Bergeron The BEST of all the shark tank books

In his bestselling business book *Driven*, Robert Herjavec, the co-star of ABC's *Shark Tank* and former co-star of CBC's *Dragons' Den*, urged his readers to embrace risk, take control of their lives and stay true to their visions. Now, Herjavec pushes his readers even further toward greatness. Known for his honesty, integrity and powers of persuasion, Herjavec never fails to reach for the highest rung on the ladder. In *The Will to Win*, he shares some of his own secrets for greatness, whether it's knowing when to be aggressive (and when not to be), when to talk and when to listen, or when and how to ask the right questions. And he reminds us that we all have the same 24 hours a day in which to maximize our future—how we spend those hours that counts. Whether you are seeking to build the next big communications technology company, become the most respected teacher in your education system or make a lasting impact as an artist in your field, the most important decision you can make, according to Herjavec, is to reject mediocrity. Drawing on anecdotes from his own life and from the lives of celebrity friends such as Oprah, Georges St-Pierre and Celine Dion, he delivers valuable lessons that will guide readers to greater happiness and success.

**About the Author** Robert Herjavec launched one of the first companies that provided corporations with Internet security systems, and later sold the business to ATT for over \$100 million. His other ventures include the sale of a Silicon Valley-based technology company to Nokia for \$225 million and the creation of The Herjavec Group. He and his family live in a 50,000-square-foot mansion that he has lent to such celebrities as Mick Jagger, John Travolta and Michael Biehn. A co-star of ABC TV's *Shark Tank* and formerly CBC TV's *Dragons' Den*, Herjavec supports several charities that fund cancer research. He divides his time between Toronto and Miami. Visit him online at [www.robertherjavec.com](http://www.robertherjavec.com) or on Facebook, or follow him on Twitter @robertherjavec.