

(Free read ebook) The Rise of Legal Services Outsourcing: Risk and Opportunity

## The Rise of Legal Services Outsourcing: Risk and Opportunity

*Mary Lacity, Andrew Burgess, Leslie Willcocks*  
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**Mary Lacity, Andrew Burgess, Leslie Willcocks : The Rise of Legal Services Outsourcing: Risk and Opportunity** before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Rise of Legal Services Outsourcing: Risk and Opportunity:

Here, Mary Lacity, Leslie Willcocks and Andrew Burgess present practices used by clients, providers and advisors to realize value from LSO. The book is based on data from 27 LSO providers, interviews with clients, consulting

assignments and lessons learned from prior Information Technology Outsourcing (ITO) and Business Process Outsourcing (BPO) research. Based on the authors' deep understanding of the evolution of ITO and BPO, and their experiences of sourcing LSO, *The Rise of Legal Services Outsourcing* addresses the transformation of legal work, LSO strategy, provider selection and contractual governance, as well as predicting the trends that will come to shape the LSO market.

“An essential read for law firms and in-house counsel. This book shines a light on the benefits and challenges of alternative legal services, the evolution and future of the sector, and offers General Counsel and law firm leaders practical advice and best practices for success.”  
—Liam Brown, Founder and Chairman of Elevate Services, Inc.  
“A thorough, comprehensive and scholarly analysis of the LSO landscape. It builds an incremental picture of best practice, recommendation and market prediction into a compelling study of the future of the legal services market.”  
—Richard Tapp, Company Secretary and Director of Legal Services, Carillion plc  
“The authors of *The Rise of Legal Services Outsourcing: Risk and Opportunity* have written the most thoughtful and comprehensive view on the Legal Services Outsourcing industry till date. They have been bold in clarifying the analysis framework in evaluating the pros and cons of LSO, and provide the reader a clear path to determine the scope and potential opportunities — indeed the very promise of LSO. The stratification of legal services is the “new normal”, and legal practitioners and consumers well versed in LSO will drive differentiated value to their ultimate clients. Perhaps more than any other scholars and observers of the evolution of the practice of law, the authors have provided a much needed light on LSO.”  
—Daniel Reed, CEO, United Lex  
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About the Author  
Mary Lacity is an Associate at The Outsourcing Unit, London School of Economics and Curator's Professor and International Business Fellow at University of Missouri-St. Louis, USA. Leslie Willcocks is Director of The Outsourcing Unit, London School of Economics (LSE) and Professor of Technology, Work and Globalisation at LSE. Andrew Burgess is Director of Source. He has worked on many major change projects, including strategic development, IT transformation and outsourcing, in a wide range of industries across four continents.