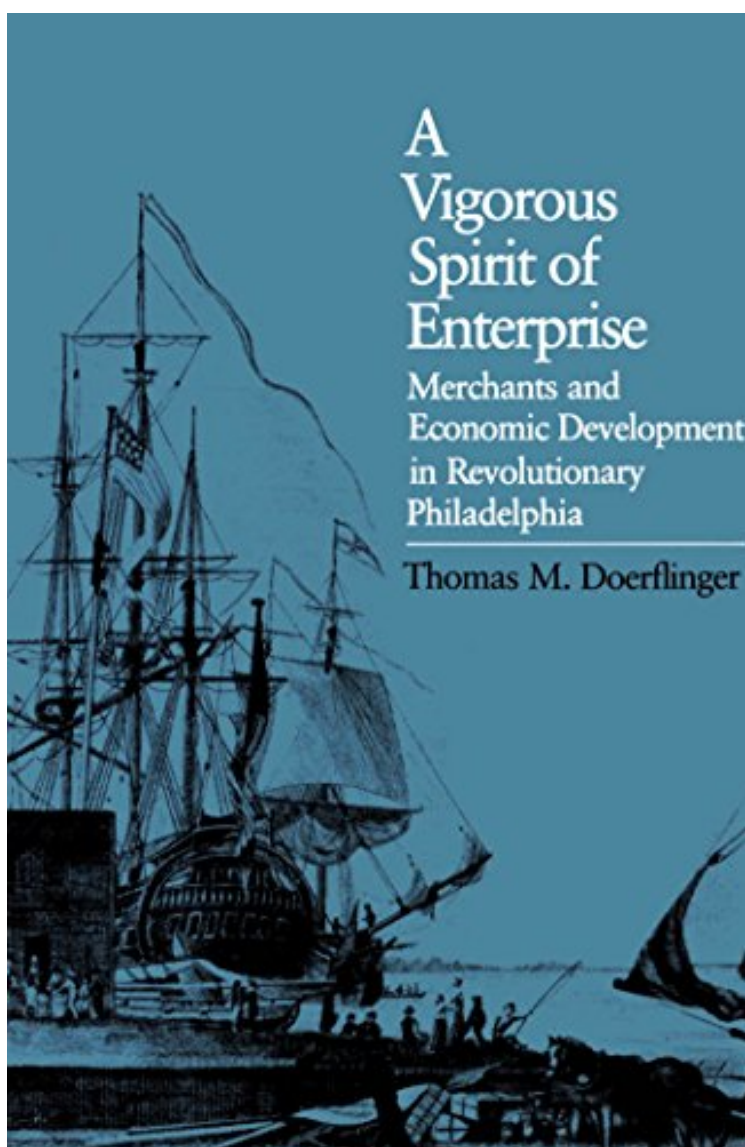


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Thomas M. Doerflinger

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before purchasing it in order to gauge whether or not it would be worth my time, and all praised *A Vigorous Spirit of Enterprise: Merchants and Economic Development in Revolutionary Philadelphia* (Published by the Omohundro Institute of Early American ... and the University of North Carolina Press):

A social, economic, and political study of Philadelphia merchants, this study presents both the spirit and statistics of merchant life. Doerflinger studies the Philadelphia merchant community from three perspectives: their commercial world, their confrontation with the Revolution and its aftermath, and their role in diversifying the local economy. The analysis of entrepreneurship dominates the study and challenges long-standing assumptions about American economic history.

A solid, well-written, and brilliantly perceptive study of the economic structure and behavior of the merchant class in Revolutionary Philadelphia.--Richard Alan Ryerson, *The Adams Papers*